

## Message Text

UNCLASSIFIED

PAGE 01 AUCKLA 00303 060143Z  
ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
-----063607 060150Z /65

R 052050Z JUL 77  
FM AMCONSUL AUCKLAND  
TO USDOC WASHDC  
INFO AMEMBASSY WELLINGTON  
SECSTATE WASHDC 796

UNCLAS AUCKLAND 0303

E.O.: 11652: N/A  
TAGS: BFOL NZ  
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 614/02/P0019
2. 070177
3. Q. PILLING
4. 614 NEW ZEALAND
5. IAD
- 6A. WRITE
- 6B. RON JOHNSON GENERAL MANAGER
- 6C. WINSTONE CONSTRUCTION EQUIPMENT LTD.  
P. O. BOX 11204  
ELLERSLIE, AUCKLAND, NEW ZEALAND
7. CABLE: WINCIV TELEX: NZ2563
8. --
9. 104-11
- 9A. DIRECT SALE AND AGENCY
10. 37141-0100  
HYDROSTATIC DRIVE POWER TRANSMISSION SYSTEMS FOR APPLICATION  
PARTICULARLY TO CONSTRUCTION AND CONSTRUCTION ENGINEERING  
VEHICLES, SPECIAL PURPOSE VEHICLES, SPECIAL PURPOSE  
VEHICLES, EARTHMOVING EQUIPMENT.

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ETEQPAPQPP  
SPECIAL PURPOSE CONSTRUCTION VEHICLES AND EQUIPMENT  
SUCH AS STABILIZERS, GENERATORS, QUARRY EQUIPMENT, TRANSPORT  
EQUIPMENT, TRAILERS, SPECIAL HIGHWAY CONSTRUCTION MACHINES  
AND VEHICLES, PARTICULARLY THOSE INCORPORATING DETROIT  
DIESEL ENGINES, ALLISON AUTOMATIC TRANSMISSIONS.

INQUIRER IS PART OF THE VERY LARGE WINSTONE COMPANY GROUP  
EMPLOYING 3850 AND AN ANNUAL SALES TURNOVER OF  
NZ\$142 MILLION. THIS IS AN EXCELLENT TRADE CONTACT.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 05-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977AUCKLA00303  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770238-1217  
**Format:** TEL  
**From:** AUCKLAND  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770793/aaaadddz.tel  
**Line Count:** 65  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** a9305171-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1971917  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BFOL, NZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a9305171-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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